

Get To Know Fonterra 2023

FONTERRA
AUSTRALIA
SUPPLIERS'
COUNCIL
FARMERS REPRESENTING FARMERS



Dairy for life

Helping our suppliers know where their milk ends up and all the decisions along the way



Farm Businesses

The importance of partnering with our farmer suppliers



Maximising value

Overview of our Consumer and Business 2 Business (B2B) functions.



Decision Making steps

What are the final products to be made – when and why and who decides.



Fonterra Australia

Overview of the business and Fonterra NZ, and key strategy goals.



Supply Chain & Operations

How does everything come together - milk collection and manufacturing to distribution

24-25 October 2023

Melbourne

Applications close Friday 29th Sept 2023

Victorian participants are to make their own way to Melbourne, with flights and transfers covered for Tasmanian participants.

All accommodation and other program costs will be covered by FASC.

This Program is open to all Suppliers (and their partners) who are interested in learning more about :

- ✓ The strength of the Australian business and its brands
- ✓ Partnership models with farmers
- ✓ The value of a litre of milk and by-product management
- ✓ The key elements of the supply chain – from tanker collection to exports to Japan
- ✓ Sustainability – why it is important and what actions Fonterra are taking

If you want to learn about your processor, we encourage you to apply for this program.

For more information, contact
Will Kermode -
will.kermode@fonterra.com or refer to
the FASC website for details and videos
from the 2022
Program www.supplierscouncil.com.au



Get To Know Fonterra program



2023 Application Form

Each application can be either for an individual or a couple
If for a couple, please include both names

Note: This PDF form is fillable - click in the cells below to populate

Name/s of those
attending:

Address:

Farm #:

Phone:

Email:

Signed:

Date:

Send completed forms to Will Kermode at will.kermode@fonterra.com, or by mail marked to his attention at L2 / 40 River Boulevard, Richmond, 3121 by 29th September 2023.

Please note that places are limited and will be allocated on a first come first served basis
